

# THE LIST

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## COMMERCIAL REAL ESTATE BROKERAGES

RANKED BY AGGREGATE DOLLAR VOLUME OF 2018 SALES AND LEASES IN SOUTH FLORIDA

Rank	Company / Prior (*Not ranked in 2018) / URL	Address Phone	Sum dollar volume sales/ leases	Dollar volume of square feet sold	Dollar volume of square feet leased	Sum square feet sold/ leased	Square feet sold	Square feet leased
1	<b>CBRE</b> ① cbre.com/florida	777 Brickell Ave., Suite 1100 Miami 33131 305-374-1000	\$13.18 billion	\$10.15 billion	\$3.04 billion	60.9 million	23.23 million	37.67 million
2	<b>Cushman &amp; Wakefield</b> ③ cushwake.com	333 S.E. Second Ave., Suite 3900 Miami 33131 305-371-4411	\$6.04 billion	\$4.94 billion	\$1.09 billion	28.66 million	18.84 million	9.82 million
3	<b>HFF LP</b> ② hfflp.com	1450 Brickell Ave., Suite 2950 Miami 33131 305-448-1333	\$3.28 billion	\$3.28 billion	\$0	19.41 million	19.41 million	0
4	<b>Marcus &amp; Millichap</b> ⑤ marcusmillichap.com	5900 N. Andrews Ave., Suite 100 Fort Lauderdale 33309 954-245-3400	\$2.5 billion	\$2.5 billion	\$0	13.5 million	13.5 million	0
5	<b>Newmark Knight Frank</b> ⑥ ngkf.com	1111 Brickell Ave., Suite 2000 Miami 33131 305-350-0915	\$1.95 billion	\$1.71 billion	\$233.01 million	2.84 million	655,000	2.18 million
6	<b>JLL</b> ④ us.jll.com	200 South Biscayne Blvd., Suite 350 Miami 33131 305-373-3400	\$1.78 billion	\$900.66 million	\$878.28 million	22.07 million	14.38 million	7.69 million
7	<b>Colliers International South Florida</b> ⑧ colliers.com/southflorida	801 Brickell Ave., Suite 850 Miami 33131 305-359-3690	\$1.49 billion	\$798.49 million	\$691.18 million	12.27 million	7.67 million	4.6 million
8	<b>Avison Young</b> ⑦ avisonyoung.com	500 W. Cypress Creek Road, Suite 350 Fort Lauderdale 33309 954-903-1835	\$1.04 billion	\$695.32 million	\$344.08 million	176.86 million	174.67 million	2.19 million
9	<b>Blanca Commercial Real Estate</b> ⑫ blancacre.com	1450 Brickell Ave., Suite 2060 Miami 33131 305-577-8850	\$367 million	\$20 million	\$347 million	1.04 million	60,000	979,821
10	<b>The Keys Co.</b> ⑨ keys.com	2121 S.W. Third Ave., Suite 601 Miami 33129 305-779-1926	\$314.56 million	\$281.64 million	\$32.91 million	314.56 million	281.64 million	32.91 million
11	<b>NAI/Merlin Hunter Codman</b> ⑭ mhcreal.com	1601 Forum Place, Suite 700 West Palm Beach 33401 561-471-8000	\$256 million	\$176 million	\$80 million	1.52 million	820,000	700,000
12	<b>Stiles</b> ⑩ stiles.com	301 E. Las Olas Blvd. Fort Lauderdale 33301 954-627-9021	\$216.96 million	\$9.33 million	\$207.63 million	1.08 million	189,265	894,897
13	<b>Orion Real Estate Group</b> ⑪ orionmiami.com	200 S. Biscayne Blvd., 7th floor Miami 33131 305-278-8400	\$209.73 million	\$204.48 million	\$5.25 million	509,876	475,016	34,860
14	<b>Atlantic Retail</b> ⑮ atlanticrotail.com	1001 N. U.S. Highway 1, Suite 600 Jupiter 33477 561-427-6699	\$207.52 million	\$17.52 million	\$190 million	1.39 million	800,000	585,000
15	<b>The ComReal Companies</b> ⑯ comreal.com	51 Merrick Way Coral Gables 33134 305-458-0800	\$192.64 million	\$35.66 million	\$156.97 million	3.43 million	2.01 million	1.42 million
16	<b>NAI Miami</b> ⑬ naimiami.com	9655 S. Dixie Highway, Suite 300 Miami 33156 305-938-4000	\$176.76 million	\$84.64 million	\$92.11 million	1.96 million	1.16 million	795,245
17	<b>SVN Florida Commercial Real Estate Advisors</b> ⑬ svnflorida.com	6615 W. Boynton Beach Blvd., Suite 326 Boynton Beach 33437 386-547-4968	\$167.81 million	\$99.86 million	\$67.95 million	2.18 million	1.21 million	973,436
18	<b>Berger Commercial Realty</b> ⑰ bergercommercial.com	1600 S.E. 17th St., Suite 200 Fort Lauderdale 33316 954-358-0900	\$122.57 million	\$39.56 million	\$83.01 million	1.97 million	225,635	1.74 million
19	<b>Franklin Street</b> ⑲ frankinst.com	900 S. Pine Island Road, Suite 310 Plantation 33324 954-640-1100	\$121.02 million	\$106.75 million	\$14.27 million	640,736	532,474	108,262
20	<b>Coldwell Banker Commercial</b> ⑱ cbcworldwide.com	175 Park Avenue Madison 07940 800-222-2162	\$114.92 million	\$75.24 million	\$39.68 million	813,890	0	813,890
21	<b>Butters Realty &amp; Management</b> ⑳ butters.com	6820 Lyons Technology Circle, Suite 100 Coconut Creek 33073 954-312-2400	\$108.52 million	\$29.4 million	\$79.13 million	874,268	174,802	699,466
22	<b>State Street Realty</b> ㉑ statstreetre.com	8369 N.W. 12th St. Doral 33126 305-447-3390	\$96.41 million	\$12.98 million	\$83.44 million	2.03 million	200,000	1.83 million
23	<b>Tiktin Real Estate Investment Services</b> ㉒ tiktinrealestate.com	290 N.W. 165th St., PH4 Miami 33169 305-363-4750	\$96.39 million	\$96.39 million	\$0	954,481	954,481	0
24	<b>TSCG</b> ㉓ tscg.com	5201 Blue Lagoon Drive, Suite 550 Miami 33126 305-262-8877	\$82.96 million	\$55.13 million	\$27.83 million	723,898	538,837	185,061
25	<b>Cresa South Florida</b> ㉔ cresa.com	110 S.E. Sixth St., Suite 2160 Fort Lauderdale 33301 305-702-8252	\$67.22 million	\$2.08 million	\$65.14 million	269,359	14,000	255,359

<sup>1</sup> Colliers acquired last year's No. 10 company, CREC in November 2018. Figures reflect combined sales and leases.

<sup>2</sup> Formerly The Shopping Center Group LLC

SOURCE(S): Information was obtained from the brokerages' representatives and could not be independently verified by the Business Journal.

NOTES: NA - not applicable, not available or not approved.